



SAI SILKS (KALAMANDIR) LIMITED

Issue Period - 11 Feb to 13 Feb, 2013
 Issue Size - Rs. 89 Crore
 Issue Price - Rs. 70 to Rs. 75
 Market Lot - 200 Equity Shares
 Listing At - BSE, NSE



Sai Silks (Kalamandir) Ltd is in the business of retailing of sarees under the brand name of Kalamandir, Mandir and Varmahalakshmi. Company has a mainly presence in south India with network of 12 retail outlets. Sai Silks (Kalamandir) mainly focus on Women's Ethnic wear.

Sai Silks (Kalamandir) Ltd proposes to utilise the IPO funds for setting up of retail outlets, expenses to be incurred for brand promotion, pre-payment of term loan facility, working capital requirements and general corporate purposes.

As of 31 March, 2012, the net worth of the company was Rs.47.65 crore. Net profit was Rs.11.69 crore and total revenue was Rs.262.76 crore in the last fiscal year.

Its peer group includes Pantaloons Retail Ltd, Shoppers Stop Ltd and Trent India Ltd.

Ashika Capital Ltd and Vivro Financial Services Private Limited are the book-running lead-managers to the issue.

IPO CORNER

Issue Name	Issue Period	Issue Price	Market Lot	Rating*	ICRA Rating
Sai Silks (Kalamandir) Ltd	11/02/2013 TO 13/02/2013	Rs.70-75	200	42	2

Plz. Note Rating Criteria : 30 or lower = Avoid Investment, 31 - 40 = Risky, 41 - 50 = Invest with limited exposure 50 - 60 = Investment Recommended, 60 and above = Excellent Investment